## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
$\qquad$
FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934
Date of Report (date of earliest event reported): April 23, 2003
CLEVELAND-CLIFFS INC
(Exact name of registrant as specified in its charter)

| OHIO | 1-8944 | 34-1464672 |
| :---: | :---: | :---: |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (IRS Employer Identification No.) |
| 1100 Superior Avenue, Cleveland, Ohio |  | 44114 |
| (Address of principal executive offices) |  | (Zip Code) |

Registrant's telephone number, including area code: (216-694-5700)
(Former name or former address, if changed since last report)

ITEM 7. Financial Statements, Pro Forma Financial Information and Exhibits
(c) Exhibits:

Exhibit Number 99(a)

Exhibit:
Cleveland-Cliffs Inc published a News Release on April 23, 2003 "Cleveland-Cliffs Reports Earnings for First Quarter 2003."

Filed Herewith

## TEM 9. Regulation FD Disclosure

The following information is furnished under Item 12. "Results of Operations and Financial Condition" in accordance with SEC Release No. 33-8216:

On April 23, 2003, Cleveland-Cliffs Inc issued a news release announcing the unaudited financial results for the quarter ended March 31, 2003, a copy of which is attached as Exhibit 99(a) to this Current Report on Form 8-K.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

## CLEVELAND-CLIFFS INC

By: /s/ C. B. Bezik
Name: C. B. Bezik
Title: Senior Vice President-Finance

Dated: April 23, 2003

## INDEX TO EXHIBITS

Exhibit Number
99(a) Cleveland-Cliffs Inc published a News Release on April 23, 2003, "Cleveland-Cliffs Reports Earnings for First Quarter 2003."

Filed Herewith

<TABLE>
<CAPTION>
(IN MILLIONS, EXCEPT PER SHARE)


Income (Loss) Before Cumulative Effect of Accounting Change: Amount 2.2 (11.5) Per Share $\quad .21$ (1.12)
Cumulative Effect of Accounting Change: Amount Per Share

| -- | (13.4) |
| :---: | :---: |
| -- | (1.32) |
| 2.2 | (24.9) |
| . 21 | (2.44) |

Earnings Before Interest, Taxes Depreciation and Amortization (EBITDA)* (7.6) 9.5 </TABLE>

* Results from continuing operations. EBITDA is a non-GAAP financial measure used by investors to analyze and compare companies on the basis of operating performance.

The $\$ 11.1$ million improvement in earnings in 2003 was largely due to higher pellet sales and production volume. Pellet sales were a first quarter record 3.5 million tons in 2003 , a 2.2 million ton increase from first quarter 2002 sales. Sales to International Steel Group Inc. (ISG) accounted for almost two-thirds of the higher volume in 2003. Cliffs' pellet production was 4.5 million tons in the first quarter of 2003, an 80 percent increase from 2002. Most importantly, there were no production curtailments in 2003. EBITDA in the first quarter of 2003 was $\$ 9.5$ million. In the first quarter of 2002, EBITDA from continuing operations was a negative $\$ 7.6$ million.

$$
-1-
$$

The gross sales margin was $\$ .1$ million in 2003 versus a loss of $\$ 14.1$ million in 2002. The improvement was principally due to the production curtailment costs included in the 2002 margin partly offset by higher operating costs in 2003. High energy costs had a significant unfavorable impact on mine operating costs in the first quarter of 2003, particularly at Minnesota mining operations which cannot use coal in the pelletizing process.

Interest income was higher in 2003 mainly due to income on the long-term receivable from Ispat Inland Inc., while the increase in royalties and management fees from partners primarily reflects the extended shutdown of the Empire Mine in 2002. Other income was higher in 2003 due to an increase in gains on sales of non-strategic assets. Asset sales are opportunistic and are not expected to continue at the same rate for the balance of the year.

At the end of March, Cliffs had 5.0 million tons of pellets in
inventory compared to 3.9 million tons at December 31, 2002. Following is a summary of production tonnage by mine for the first quarter of 2003 and 2002:

<TABLE>
<CAPTION>
<S>
Empire
Tilden
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{4}{|c|}{TOTAL} & \multicolumn{4}{|c|}{CLIFFS' SHARE} \\
\hline \multicolumn{2}{|c|}{2003} & \multicolumn{2}{|c|}{2002} & \multicolumn{2}{|c|}{2003} & \multicolumn{2}{|c|}{2002} \\
\hline <C> & & <C> & & <C> & & <C> & \\
\hline & 1.5 & & -- & & 1.2 & & -- \\
\hline & 1.6 & & 1.6 & & 1.4 & & 1.4 \\
\hline & 3.1 & & 1.6 & & 2.6 & & 1.4 \\
\hline & 2.0 & & 1.3 & & . 4 & & . 1 \\
\hline & 1.2 & & . 8 & & 1.2 & & . 8 \\
\hline & 1.0 & & . 9 & & . 3 & & . 2 \\
\hline & 7.3 & & 4.6 & & 4.5 & & 2.5 \\
\hline
\end{tabular}
</TABLE>
LIQUIDITY

- ---------

At March 31, 2003, Cliffs had $\$ 53.9$ million of cash and cash equivalents, which compared with $\$ 61.8$ million at the beginning of the year. There was $\$ 55$ million of debt outstanding at the end of March, including $\$ 20$ million scheduled for repayment in December 2003. In March, the Company entered into a $\$ 20$ million, unsecured 364 -day revolving credit facility with Fifth Third Bank. There has been no borrowing under this facility.

OUTLOOK

- -------

John S. Brinzo, Cliffs' Chairman and Chief Executive Officer, said, "Our pellet sales forecast of 20 million tons is holding despite an uncertain economy and the softening steel fundamentals. We continue to expect that our mines will operate at capacity levels and avoid the idle costs that severely penalized our financial results in 2001 and 2002 . While we have significant cost challenges due to higher energy costs, we are confident that we will continue to be profitable and rebuild our balance sheet in 2003."

$$
-2-
$$

Cleveland-Cliffs is the largest supplier of iron ore pellets to the North American steel industry. The Company operates five iron ore mines located in Michigan, Minnesota and Eastern Canada. References in this news release to "Cliffs" and "Company" include subsidiaries and affiliates as appropriate in the context.

This news release contains predictive statements that are intended to be made as "forward-looking" within the safe harbor protections of the Private Securities Litigation Reform Act of 1995. Although the Company believes that its forward-looking statements are based on reasonable assumptions, such statements are subject to risks and uncertainties.

Actual results may differ materially from such statements for a variety of factors; such as: the expectations for pellet sales and mine operations and the projected liquidity requirements in 2003 may differ significantly from actual results because of changes in demand for iron ore pellets by North American integrated steel producers due to changes in steel utilization rates, operational factors, electric furnace production or imports of semi-finished steel or pig iron; changes in the financial condition of the Company's partners and/or customers; rejection of major contracts and/or venture agreements by customers and/or participants under provisions of the U.S. Bankruptcy Code or similar statutes in other countries; events or circumstances that could impair or adversely impact the viability of a mine and the carrying value of associated assets; and changes in cost factors including energy costs and employee benefit costs.

Reference is made to the detailed explanation of the many factors and risks that may cause such predictive statements to turn out differently, as set forth in the Company's most recent Annual Report and Reports on Form 10-K and 10-Q and previous news releases filed with the Securities and Exchange Commission, which are available publicly on Cliffs' website. The information contained in this document speaks as of the date of this news release and may be superceded by subsequent events.

Cliffs will host a conference call on first quarter 2003 results tomorrow, April 24, at 10:00 a.m. EDT. The call will be broadcast live on Cliffs' website at www.cleveland-cliffs.com. A replay of the call will be available on the website. Cliffs will file its first quarter $10-Q$ Report with the Securities and Exchange Commission on April 24. For a more complete discussion of operations and financial position, please refer to the $10-Q$ Report.

Contacts:

- ----------

Media: Ralph S. Berge, (216) 694-4870
Financial Community: Fred B. Rice, (800) 214-0739 or (216) 694-5459
News releases and other information on the Company are available on the Internet at www.cleveland-cliffs.com

$$
\stackrel{-3-}{\text { CLEVELAND-CLIFFS }} \text { INC }
$$

STATEMENT OF CONSOLIDATED OPERATIONS
<TABLE>
<CAPTION>

| (In Millions Except Per Share Amounts) | Three Months Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
| <S> | <C> |  | <C> |  |
| REVENUES |  |  |  |  |
| Product sales and services |  |  |  |  |
| Iron ore | \$ | 122.9 | \$ | 47.9 |
| Freight and minority interest |  | 28.2 |  | 7.1 |
| Total product sales and services |  | 151.1 |  | 55.0 |
| Royalties and management fees |  | 2.3 |  | 1.3 |
| Interest income |  | 2.7 |  | 1.1 |
| Other income |  | 5.4 |  | 3.3 |
| TOTAL REVENUES |  | 161.5 |  | 60.7 |
| COSTS AND EXPENSES |  |  |  |  |
| Cost of goods sold and operating expenses |  | 151.0 |  | 69.1 |
| Administrative, selling and general expenses |  | 4.9 |  | 4.0 |
| Interest expense |  | 1.2 |  | 1.9 |
| Other expenses |  | 1.1 |  | 1.3 |
| TOTAL COSTS AND EXPENSES |  | 158.2 |  | 76.3 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS |  |  |  |  |
| BEFORE INCOME TAXES |  | 3.3 |  | (15.6) |
| INCOME TAXES (CREDIT) |  | 1.1 |  | (6.7) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS |  | 2.2 |  | (8.9) |
| LOSS FROM DISCONTINUED OPERATION |  |  |  | (2.6) |
| INCOME (LOSS) BEFORE CUMULATIVE |  |  |  |  |
| EFFECT OF ACCOUNTING CHANGE |  | 2.2 |  | (11.5) |
| CUMULATIVE EFFECT OF ACCOUNTING CHANGE |  |  |  | (13.4) |
| NET INCOME (LOSS) | \$ | 2.2 | \$ | (24.9) |
| NET INCOME (LOSS) PER COMMON SHARE |  |  |  |  |
| Basic and Diluted |  |  |  |  |
| Continuing operations | \$ | . 21 | \$ | (.88) |
| Discontinued operation |  |  |  | (.24) |
| Cumulative effect of accounting change |  |  |  | (1.32) |
| Net income (loss) | \$ | . 21 | \$ | (2.44) |
| AVERAGE NUMBER OF SHARES |  |  |  |  |
| Basic |  | 10.2 |  | 10.2 |
| Diluted |  | 10.3 |  | 10.2 |


| <TABLE> <br> <CAPTION> |  |  |
| :---: | :---: | :---: |
|  | Three Months Ended March 31 |  |
| (In Millions, Brackets Indicate Decrease in Cash) | 2003 | 2002 |
| <S> | <C> | <C> |
| CASH FLOW FROM CONTINUING OPERATIONS OPERATING ACTIVITIES |  |  |
|  |  |  |
| Income (loss) from continuing operations | \$ 2.2 | \$ (8.9) |
| Depreciation and amortization: |  |  |
| Consolidated | 6.8 | 5.1 |
| Share of associated companies | . 9 | 2.1 |
| Deferred income taxes |  | 2.8 |
| Gain on sale of assets | (4.9) | (2.5) |
| Other | . 3 | (3.3) |
| Total before changes in operating |  |  |
| Changes in operating assets and liabilities | (15.1) | $(25.5)$ |
| Net cash used by operating activities | (9.8) | (30.2) |
| INVESTING ACTIVITIES |  |  |
| Purchase of property, plant and equipment: Consolidated | (3.9) | (4.2) |
| Share of associated companies |  | (.6) |
| Investment in power-related joint venture |  | (6.0) |
| Proceeds from sale of assets | 5.4 | 2.5 |
| Net cash from (used by) investing activities | 1.5 | (8.3) |
| FINANCING ACTIVITIES |  |  |
| Contributions by minority shareholder | . 4 | . 6 |
| Net cash from financing activities | . 4 | . 6 |
| CASH USED BY CONTINUING OPERATIONS | (7.9) | (37.9) |
| CASH USED BY DISCONTINUED OPERATION |  | (3.8) |
| DECREASE IN CASH AND CASH EQUIVALENTS | \$ (7.9) | \$ (41.7) |

</TABLE>

CLEVELAND-CLIFFS INC
STATEMENT OF CONSOLIDATED FINANCIAL POSITION

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{3}{|c|}{(In Millions)} \\
\hline & \[
\begin{gathered}
\text { Mar. } 31 \\
2003
\end{gathered}
\] & \[
\begin{gathered}
\text { Dec. } 31 \\
2002
\end{gathered}
\] & \[
\begin{gathered}
\text { Mar. } 31 \\
2002
\end{gathered}
\] \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{ASSETS} \\
\hline \multicolumn{4}{|l|}{CURRENT ASSETS} \\
\hline Cash and cash equivalents & \$ 53.9 & \$ 61.8 & \$ 142.1 \\
\hline Trade accounts receivable - net & 4.7 & 14.1 & 9.9 \\
\hline Receivables from associated companies & 6.1 & 9.0 & 2.2 \\
\hline Product Inventories & 148.8 & 111.2 & 126.3 \\
\hline Supplies and other inventories & 66.7 & 73.2 & 49.8 \\
\hline Other & 28.1 & 31.2 & 48.5 \\
\hline TOTAL CURRENT ASSETS & 308.3 & 300.5 & 378.8 \\
\hline \multicolumn{4}{|l|}{PROPERTIES - NET} \\
\hline Continuing operations & 275.5 & 278.9 & 273.9 \\
\hline Discontinued operation & & & 122.5 \\
\hline TOTAL PROPERTIES - NET & 275.5 & 278.9 & 396.4 \\
\hline INVESTMENTS IN ASSOCIATED IRON ORE VENTURES & 1.3 & 1.5 & 46.3 \\
\hline
\end{tabular}

LIABILITIES AND SHAREHOLDERS' EQUITY
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{LIABILITIES AND SHAREHOLDERS' EQUITY} \\
\hline \multicolumn{7}{|l|}{CURRENT LIABILITIES} \\
\hline Borrowings under revolving credit facility & \$ & & \$ & & \$ & 100.0 \\
\hline Current portion of long-term debt & & 20.0 & & 20.0 & & \\
\hline Accounts payable and accrued expenses & & 167.7 & & 170.7 & & 102.6 \\
\hline Payables to associated companies & & 13.1 & & 14.1 & & 12.2 \\
\hline TOTAL CURRENT LIABILITIES & & 200.8 & & 204.8 & & 214.8 \\
\hline LONG-TERM DEBT & & 35.0 & & 35.0 & & 70.0 \\
\hline PENSIONS, INCLUDING MINIMUM PENSION LIABILITY & & 156.6 & & 151.3 & & 7.0 \\
\hline OTHER POST-RETIREMENT BENEFITS & & 111.1 & & 109.1 & & 84.9 \\
\hline ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS & & 84.8 & & 84.7 & & 71.3 \\
\hline OTHER LIABILITIES & & 40.5 & & 46.0 & & 35.9 \\
\hline TOTAL LIABILITIES & & 628.8 & & 630.9 & & 483.9 \\
\hline MINORITY INTEREST & & & & & & \\
\hline Iron ore venture & & 16.9 & & 19.9 & & 28.8 \\
\hline Discontinued operation & & & & & & 25.8 \\
\hline SHAREHOLDERS' EQUITY & & 83.2 & & 79.3 & & 350.5 \\
\hline TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY & \$ & 728.9 & \$ & 730.1 & \$ & 889.0 \\
\hline
\end{tabular}
</TABLE>

## CLEVELAND-CLIFFS INC

SUPPLEMENTAL FINANCIAL INFORMATION

| <TABLE> <br> <CAPTION> <br> Three Months Ended March 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  | 2002 |  |
| <S> | < |  |  |  |
| IRON ORE SALES (TONS) - IN THOUSANDS |  | 3,456 |  | 1,344 |
| SALES MARGIN (LOSS) - IN MILLIONS |  |  |  |  |
| Revenues from iron ore sales and services* Cost of goods sold and operating expenses*: Total | \$ | 122.9 | \$ | 47.9 |
|  |  | 122.8 |  | 62.0 |
| Costs of production curtailments |  |  |  | 13.8 |
| Excluding costs of production curtailments |  | 122.8 |  | 48.2 |
| Sales margin (loss): |  |  |  |  |
| Excluding costs of production curtailments |  | . 1 |  | (.3) |
| SALES MARGIN (LOSS) - PER TON |  |  |  |  |
| Revenues from iron ore sales and services* | \$ | 35.56 | \$ | 35.64 |
| Cost of goods sold and operating expenses*: Total |  |  |  |  |
| Costs of production curtailments |  | 35.53 |  | $\begin{aligned} & 46.13 \\ & 10.27 \end{aligned}$ |
| Excluding costs of production curtailments |  | 35.53 |  | 35.86 |
| Sales margin (loss): |  |  |  |  |
| Excluding costs of production curtailments |  | . 03 |  | (.22) |
| EBIT AND EBITDA - IN MILLIONS |  |  |  |  |
| Income (loss) from continuing operations | \$ | 2.2 | \$ | (8.9) |
|  |  | (2.7) |  | (1.1) |
| Interest expense |  | 1.2 |  | 1.9 |
| Income taxes (credit) |  | 1.1 |  | (6.7) |
| EBIT ** |  | 1.8 |  | (14.8) |
| Depreciation and amortization |  | 7.7 |  | 7.2 |

* Excludes revenues and expenses related to freight and minority interest which are offsetting and have no impact on operating results.
** EBIT and EBITDA are non-GAAP financial measures used by investors to analyze and compare companies on the basis of operations performance. CLEVELAND-CLIFFS INC


## NOTES TO UNAUDITED FINANCIAL STATEMENTS

1. On December 31, 2002, Cliffs increased its ownership in the Empire Mine to 79 percent. As a result, Empire became a consolidated subsidiary. In comparing the statement of consolidated financial position at March 31, 2002, with the statements at December 31, 2002 and March 31, 2003, there are changes due to the consolidation of Empire versus accounting for Empire by the equity method. Increases to sales revenue and cost of goods sold include Empire cost reimbursement from minority interest in 2003.
2. In the fourth quarter of 2002, Cliffs exited the ferrous metallics business. The business is accounted for as a discontinued operation in 2002. No further costs are anticipated in 2003 or future periods.
3. In 2002, Cliffs implemented the Financial Accounting Standard Board's SFAS No. 143, "Accounting for Asset Retirement Obligations" which addresses financial accounting and reporting obligations associated with the eventual closure of mining operations. The cumulative effect of the accounting change on prior years results was recognized by a $\$ 13.4$ million non-cash charge as of January 1, 2002.
4. In management's opinion, the unaudited financial statements present fairly the Company's financial position and results. All financial information and footnote disclosures required by generally accepted accounting principles for complete financial statements have not been included. For further information, please refer to the Company's latest Annual Report.
